

BHOGAPURAM INTERNATIONAL AIRPORT CORPORATION LIMITED

Replies to Bidder Queries

NIT No.5/BIACL/2017-18, Dt: 12/01/2018

BIACL replies to the Bidder's on "**Supply, installation, testing and commissioning of Airfield Crash Fire Tenders (ACFTs) at Orvakal Airport, including All Inclusive Comprehensive Maintenance Contract (AICMC)**" tender are as follows:

S.No	Clause No.	Bidder query	Authority Response
1.	NIT, Pg.18, Pt.2	Requested Authority to pay the Custom Duty. All other sundry charges will be borne by the bidder.	RFP prevails
2.	Tech Pg. 04 Pt. 2.1	Request Authority to consider foam proportion system as 1:3:6 instead of 3:6:8.	Agreed, revised foam proportion system automatic 1:3:6 %
3.	Tech Pg. 06 Pt.3.3, 3.4	Offer GRP-Glass fibre reinforced plastics	RFP prevails
4.	Tech Pg. 06 Pt.3.6	Galvanic Pipes are proposed in the tender document, request to consider for Stainless steel pipes.	RFP prevails
5.	Tech Pg. 07 Pt.6.1. d	the original Engine manufacturer as well as the tenderer shall certify that the main Engine (and auxiliary engine, if fitted) can also be operated at Orvakal on Euro III fuel without causing damage to the engine(S) and without affecting the performance	Can be read as: the original Engine manufacturer as well as the tenderer shall certify that the main Engine (and auxiliary engine, if fitted) can also be operated occasionally at Orvakal on Euro III fuel without causing damage to the engine(S) and without affecting the performance

6.	Tech Pg. 07 Pt.6.1. d	You need the engine that is both Euro 6 and Euro 3.	Engine offered is Bharat/ Euro IV or V norms
7.	Tech Pg. 07 Pt. 6.1, d	Can the engine offered confirm to pollution norms in vogue in the country of origin for engine?	YES, If it is of a higher standard, eg Euro V or VI.
8.	Tech Pg. 07 Pt. 6.1, e	Kindly provide the distance from the ACFT-Fire station to end of the Runway of the Airport for which the ACFT is supposed to achieve response time of 2 minutes.	Not relevant, Refer ICAO requirement on response time and cruising speed.
9.	Tech Pg.17 Pt. 20.1	Offer pump made of bronze	RFP prevails
10.	Tech Pg. 19 Pt. 25	Foam Tanks to be considered as Stainless steel	Tank shall be made of either Glass Fiber Reinforced Polyester (GRP)/ Glass Reinforced Plastic/ Polypropylene / stainless steel conforming to relevant international standard.
11.	Tech Pg. 24 Pt. 36.1	Can we provide the equivalent ASME Boiler and Pressure Vessel certificate for the country of manufacture of ACFT or sourcing	YES
12.	Tech Pg. 25 Pt. 37.6	Please provide the duration of the recording as the size of the hard disk depends on the same.	One week
13.	Tech Pg. 28 Pt. A	Can these items to be supplied be of Foreign Origin	Rfp Prevails
14.	Tech Pg. 29 Pt. C	The items included under this section have to be supplied along with the ACFT or only space has to be provided.	All items to be supplied.

15.	GCC, Pg.13 Pt.22	The Contractor shall submit a tax order from Indian tax authorities in respect of deduction of TDS. Please clarify.	TDS is applicable as per prevailing rules in India.
16.	GCC, Pg 13. Pt.22&23	Foreign bidder will be responsible for customs clearance. Not possible for foreign bidder to fulfil this condition. Please consider.	RFP prevails
17.	GCC, Pg 15. Pt.26. B	Payment terms: consider 70% of total value+20% mobilization advance & 10% as retention money, which is the normal practice.	RFP prevails
18.	GCC, Pg.15 Pt.26.B ii	Oversees freight: Request to accept and make payment in Euro	RFP prevails
19.	GCC, Pg.17 Pt.27.13	Necessary certificate for withholding tax under Section 195 of the Indian I-T (Income Tax) Act. Please clarify.	TDS certificate will be issued
20.	GCC, Pg.18 Pt.28.1	Recommended for 12 months delivery period.	RFP prevails.
21.	GCC, Pg.18 Pt.28.5	Prototype equipment: Authority to consider for Pre-Construction Meeting for checking all the parts to be fixed in ACFTs.	Accepted. Supplier shall organize a meeting, at his own expenses, for 02 officials of the authority (VISA/ travel/lodging/per diem etc) to show all items/parts / accessories for examination by buyer.
22.	GCC, Pg.48 Pt.63.2	Parts catalogue: It's possible to send spare parts catalogue without prices.	No, RfP prevails

23.	SCC, Pg.59 Pt. 18.9	Payment deduction clause for unsatisfactory performance/repairs. Please consider deleting this condition for fear of misuse.	RfP prevails
24.	AMC, Pg.2-3 Pt.3	Comprehensive annual maintenance includes battery and wear & tear. Please clarify	Except for wear and tear of tyres and ACFT's annual insurance cost, everything else, including battery replacements are to be considered in the AICMC scope.
25.	Forms, Annexure-B Pg.59	We are manufacturers of the tendered items and submitting offer directly to BIACL. Indian associate will carry out after-sales and services. The form is not applicable. Please clarify.	Second Para may be deleted while submitting Quotes.
26.		As per GoI policy, 'Make in India' benefit to be given to the bidders.	RFP prevails.
27.		4-week extension of the tender existing date.	One-week extension is accepted. The bid submission date will be 27 th Feb 2018.
28.		Is Duty exempted for this tender.	No. RFP prevails